

Message Text

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ORIGIN XMB-04

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DRAFTED BY XMB:R LEON WHITE:GLH

APPROVED BY EB/IFD/ODF:RASWART

XMB:DAVID W K PEACOCK JR

ARA/EP:FBCORRY(INFO)

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R 201421Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY LIMA

UNCLAS STATE 207322

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: EXIMBANK BANK GUARANTEE FOR SALE OF FOUR NEW LENTRA-
HAUL TRUCKS, MODEL M-85, TO EMPRESA MINERA DEL CENTRO
DEL PERU, LIMA, PERU

1. EXIMBANK HAS A REQUEST FROM A COMMERCIAL BANK TO GUARANTEE
FINANCING ON A SALE BY UNIT RIG & MANUFACTURING, TULSA, OKLA-
HOMA, OF FOUR NEW LECTRA-HAUL TRUCKS, MODEL M-85, COSTING
\$2,000,000 TO EMPRESA MINERA DEL CENTRO DEL PERU, LAMPA 920,
CASILLA 5065, LIMA, PERU. PAYMENT IS TO BE GUARANTEED BY
THE CENTRAL BANK OR MINISTRY OF FINANCE. THE SALE IS IN
RESPONSE TO AN INVITATION TO BID, REFERENCE NUMBER 3M-126,
ATTENTION SANTIAGO DEBOTO, SUB-DIRECTOR, PURCHASING DEPARTMENT.

2. EXIMBANK HAS A SECOND REQUEST FROM A COMMERCIAL BANK TO
GUARANTEE FINANCING ON ANOTHER SALE BY UNIT RIG & MANUFACTURING
OF FIVE NEW TRUCKS, MODEL M-100 TO MINERO DE PERU, CASILLA
4332 AVENUE ACEQUIPA, LIMA, PERU. PAYMENT IS TO BE GUARANTEED
BY THE MINISTRY OF FINANCE. THE DEAL IS TENTATIVE AND IS IN
RESPONSE TO A REQUEST FOR A PRICE AND FOR TERMS.

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3. IN EACH REQUEST, PLEASE DETERMINE THE IDENTITY OF THE
BUYER.

4. ADVISE WHETHER EMBASSY HAS ANY KNOWLEDGE OF OR COMMENTS
REGARDING THIS SALE OR PERCEIVES POLITICAL OR OTHER REASONS
EXIMBANK SHOULD NOT (REPEAT NOT) CONSIDER REQUEST. ROBINSON

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